

TRIUMPH
expo & events inc.

PACIFIC NORTHWEST GROOMING SHOW 2012

March 17 - 18, 2012

Hotel Murano

Tacoma, Washington

Dear Valued Exhibitor:

Triumph Expo & Events Inc. is proud to be your general services contractor for PACIFIC NORTHWEST GROOMING SHOW 2012.

As your general services contractor, we are here to provide you with professional exhibit-related products and services to help you maximize your participation in this event. We are also the exclusive provider of services for drayage, decoration, and labor. Below is some information to get you started. Please refer to the exhibitor service manual for a complete list of necessary forms and deadlines.

Triumph also provides custom booth designs & creation along with our in-house graphics department to enhance your booth.

If you have any questions, or require further information, please contact me at 877-607-1010.

Best regards,

Your Exhibitor Services and Logistics Specialist

Triumph Expo & Events, Inc.

Phone: 877-607-1010

Fax: 206-431-4846

csr@triumphexpo.com

To order online, simply use the information below:

Click [HERE](#) to go to the Triumph Website to find the link to PACIFIC NORTHWEST GROOMING SHOW

Enter the username: grooming

Enter the password: 6243



TRIUMPH
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12614 Interurban Ave. So.
Seattle, WA 98168
ph 206.431.1010
fax 206.431.4846
www.triumphexpo.com

PACIFIC NORTHWEST GROOMING SHOW 2012

Hotel Murano

March 17 - 18, 2012

DISCOUNT PRICE DEADLINE - Friday, March 2, 2012

PACIFIC NORTHWEST GROOMING SHOW 2012

March 17 - 18, 2012 - Hotel Murano

Deadlines:

Discount Deadline:	Friday, March 2, 2012	4:00 PM
EAC/Insurance Deadline:	Friday, March 2, 2012	4:00 PM
Advance Shipping:	Thursday, March 15, 2012	4:00 PM
Direct Shipping:	Friday, March 16, 2012	4:00 PM

Exhibitor Move-In: Friday, March 16, 2012 12:00 PM - 7:00 PM

Show Dates & Times: Saturday, March 17, 2012 10:00 AM - 5:00 PM
Sunday, March 18, 2012 10:00 AM - 5:00 PM

Exhibitor Move-out: Sunday, March 18, 2012 5:00 PM - 9:00 PM

Carrier Check In: Sunday, March 18, 2012 7:00 PM

- Empty crates and cartons will be returned beginning at 5:00 PM on Sunday.
- All exhibitor materials must be removed from the facility by 9:00 PM.
- Please note, UPS, Fed Ex & DHL do not pick up from the show floor. Any freight left on the show floor will be re-routed via Triumph Transportation or returned to warehouse at exhibitor's expense.

Furnishings included in your booth:

8' X 10' Booth	Two side chairs
Burgundy / Silver 8' high back-drape	Wastebasket
Burgundy 3' high side-drape	A one-line exhibitor ID sign
One 6' table draped in burgundy	

Exhibit Hall Flooring: The exhibit area will be carpeted. To better compliment your booth, rental carpet in a variety of solid colors is available with the enclosed forms.

Payment Policy: Payment is required with all orders. To pay by credit card, fax your order to Triumph Expo & Events Inc. at 206.431.4846. Orders paid by check must also include credit card information or your order will not be processed.

Visit our website @ www.triumphexpo.com for additional product information.



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Shipping Information

ADVANCE SHIPPING INFORMATION:

ADVANCE WAREHOUSE ADDRESS

Company Name & Booth Number
Pacific NW Grooming Show 2012
Triumph Expo & Events Inc.
12614 Interurban Ave South
Seattle, WA 98168

Triumph will accept crated, boxed or skidded materials up to 30 days prior to the deadline date.

Advance freight must be received no later than 4:00 pm on March 15, 2012.

DIRECT SHIPPING INFORMATION:

SHOWSITE ADDRESS

Company Name & Booth Number
Pacific NW Grooming Show 2012
c/o Triumph & Hotel Murano
1320 Broadway Plaza
Tacoma, WA 98402

Showsite freight must be received on March 16, 2012 ONLY

Triumph Expo & Show Management will not be responsible for any early direct shipments that may be refused or incur additional fees.

TRIUMPH EXPO & EVENTS

R U S H

DO NOT DELAY

DEADLINE DATE MARCH 15, 2012

TO: _____
EXHIBITOR NAME

C/O TRIUMPH EXPO & EVENTS INC.
12614 INTERURBAN AVE S.
SEATTLE, WA 98168

WAREHOUSE

NW GROOMING

BOOTH # _____ **NO. OF PIECES** _____

CARRIER _____

TRIUMPH EXPO & EVENTS

R U S H

DO NOT DELAY

DEADLINE DATE MARCH 15, 2012

TO: _____
EXHIBITOR NAME

C/O TRIUMPH EXPO & EVENTS INC.
12614 INTERURBAN AVE S.
SEATTLE, WA 98168

WAREHOUSE

NW GROOMING

BOOTH # _____ **NO. OF PIECES** _____

CARRIER _____

TRIUMPH EXPO & EVENTS

R U S H

DO NOT DELAY

NOT BEFORE MARCH 16, 2012

TO: _____

EXHIBITOR NAME

C/O TRIUMPH EXPO & EVENTS INC.

**HOTEL MURANO
1320 BROADWAY PLASA
TACOMA, WA 98402**

5

**SHOWSITE
NW GROOMING**

BOOTH # _____ **NO. OF PIECES** _____

CARRIER _____

TRIUMPH EXPO & EVENTS

R U S H

DO NOT DELAY

NOT BEFORE MARCH 16, 2012

TO: _____

EXHIBITOR NAME

C/O TRIUMPH EXPO & EVENTS INC.

**HOTEL MURANO
1320 BROADWAY PLASA
TACOMA, WA 98402**

**SHOWSITE
NW GROOMING**

BOOTH # _____ **NO. OF PIECES** _____

CARRIER _____



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COMPANY _____ BOOTH#(S) _____



PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

FREIGHT/MATERIAL HANDLING FEES

ADVANCE SHIPMENTS (200 lb minimum per shipment)

Drivers with inbound shipments must check into the Triumph warehouse by 3:30 pm to guarantee same day unloading. Warehouse receiving hours are Monday - Friday, 8:00 am - 3:30 pm; Closed weekends & holidays.

CRATED MATERIALS

\$ 67.50 per cwt

ST/OT \$ 135.00 Minimum Charge

MATERIALS W/ SPECIAL HANDLING

\$ 80.50 per cwt

ST/OT \$ 161.00 Minimum Charge

ADVANCE SHIPMENT DEADLINE DATE: MARCH 15, 2012

DIRECT SHIPMENTS (200 lb minimum per shipment)

CRATED MATERIALS

\$ 71.50 per cwt

ST/OT \$ 143.00 Minimum Charge

MATERIALS W/ SPECIAL HANDLING

\$ 84.50 per cwt

ST/OT \$ 169.00 Minimum Charge

DIRECT SHIPMENT DATE: MARCH 16, 2012

SMALL PACKAGE CHARGE (per shipment) \$ 35.50

SMALL PACKAGES: Any shipment 20 lbs or under. Pieces without documentation will be delivered to booth without guarantee of piece count or condition. *(Shipments above 20 lbs are subject to rates above)*

SPECIAL HANDLING: Any non-crated or non-palletized shipments, any shipment that requires ground, side door, flat bed, stacked, constricted space unloading, moving other shipments or objects in the truck/trailer to access the target shipment, or materials that arrive without certified weight tickets or documentation. (i.e. express carriers such as UPS, Fed Ex or DHL).

PRICES INCLUDE receiving freight, delivery to booth, storage of empties and load out of shipment. Use the tables below to estimate your material handling charge. 20 lbs & over shipment weight will be rounded to the next highest 100 lbs.

RETURN TO WAREHOUSE: Exhibitors using 3rd party carriers for outbound shipping will be charged a drayback fee of \$50/cwt (300 lb minimum or \$150) for the return of their shipment to the TRIUMPH warehouse for pickup. Exhibitors using TRIUMPH Transportation for outbound shipping will have the fee waived.

OFF-TARGET: Freight received after the Advance/Direct Deadline date will be subject to an additional handling fee of \$20.00/cwt.

ST/ST: Freight will be handled on straight time into the show and out of the show.

ST/OT: Freight will be handled one way on straight time and one way on overtime.

OT/OT: Freight will be handled on overtime into the show and out of the show.

OVERTIME: All day on weekends and holidays or before 8:00 AM and after 4:30 PM on weekdays.

CALCULATION OF MATERIAL HANDLING / DRAYAGE FEES

ADVANCE SHIPMENT DIRECT SHIPMENT

IMPORTANT Total Estimated Weight (200 lbs minimum) _____ lbs x Rate \$ _____

All calculations above are regarded as estimates only. All shipments will be invoiced based on actual weight. By signing this form or by shipping freight either advance or direct, you are entering into a contract with Triumph. Carefully read the Material Handling Terms and Conditions Sheet that accompanies this form.

Total Estimated Fees \$ _____

TOTAL \$ _____

Carry this total to payment summary page

MATERIAL HANDLING - TERMS AND CONDITIONS

PLEASE READ CAREFULLY! YOU ARE ENTERING A CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERIES IN CASE OF LOSS OR DAMAGE.

The terms and conditions set forth below are part of the contractual agreement between Triumph Expo & Events Inc. and you the EXHIBITOR. Exhibitor agrees to and accepts the terms and conditions of this contract when any of the following conditions are met:

- *THE MATERIAL HANDLING AGREEMENT IS SIGNED; OR
- *THE EXHIBITOR'S MATERIALS ARE DELIVERED BY A CARRIER TO TE&E'S WAREHOUSE OR TO A SHOW/EXPOSITION SITE FOR WHICH TE&E IS THE OFFICIAL SHOW CONTRACTOR, OR A SUBCONTRACTOR FOR THE OFFICIAL SHOW CONTRACTOR; OR
- *AN ORDER FOR LABOR AND/OR RENTAL EQUIPMENT IS PLACED BY EXHIBITOR WITH TRIUMPH EXPO & EVENTS INC.

1. DEFINITIONS. For purposes of this contract, "TE&E" means Triumph Expo & Events Inc. and their employees, agents, directors and assigns, affiliated companies, related entities including but not limited to any subcontractors TE&E may appoint. The term "EXHIBITOR" means the Exhibitor, its employees, agents, representatives, and any Exhibitor Appointed Contractor ("EAC") Further, it is hereby understood and agreed that the "EXHIBITOR" is in fact the "Shipper" for all purposes and circumstances, notwithstanding anything contained in this contract to the contrary.

2. PACKAGING AND CRATES. TE&E shall not be responsible for damage to loose uncrated materials, padwrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly, or materials improperly packed. In addition TE&E shall not be responsible for crates and packaging which are unsuitable for handling, in poor condition, or having prior damage. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means.

3. EMPTY CONTAINERS. Empty container labels will be available at the show site service desk. Affixing labels to the containers is the sole responsibility of EXHIBITOR or his representative. All previous labels must be removed or obliterated. TE&E assumes no responsibility for:

- Error in the above procedures
- Removal of containers with old empty labels & without TE&E labels
- Improper information on empty labels

TE&E WILL NOT BE LIABLE FOR LOSS OR DAMAGE TO CRATES AND CONTAINERS OR THEIR CONTENTS WHILE SAID ITEMS ARE IN EMPTY CONTAINER STORAGE.

4. INBOUND SHIPMENTS. Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of EXHIBITOR or his representative, and during such time the materials will be left unattended. TE&E WILL NOT BE RESPONSIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT, OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS AFTER SAME HAVE BEEN DELIVERED TO EXHIBITOR'S BOOTH AT THE SHOW SITE. TE&E recommends the securing of security services from Facility or Show Management.

5. OUTBOUND SHIPMENTS. Consistent with trade show industry practices there may be a lapse of time between the completion of packing and the actual pickup of materials from the booths for loading onto a carrier and during such time the materials will be left unattended. TE&E WILL NOT BE RESPONSIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS BEFORE SAME HAVE BEEN PICKED UP FOR RELOADING AT THE CONCLUSION OF THE EVENT. TE&E highly recommends the securing of security services from Facility or Show Management. All Material Handling Agreements submitted to TE&E by EXHIBITOR will be checked at the time of pickup from the booth and corrections will be made where discrepancies exist between the quantities of items on any agreement form submitted to TE&E and the actual count of such items in the booth at the time of pickup.

6. DELIVERY TO THE CARRIER FOR RELOADING. TE&E WILL NOT BE RESPONSIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT, OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS AFTER SAME HAVE BEEN DELIVERED TO EXHIBITOR'S APPOINTED CARRIER, SHIPPER, OR AGENT FOR TRANSPORTATION AFTER THE EVENT, INCLUDING A TE&E DESIGNATED CARRIER IN ACCORDANCE WITH SECTION 7 BELOW. TE&E loads the materials onto the carrier under directions from the carrier or driver of that same carrier. Any reloading into the carrier will be understood to be under the exclusive supervision and control of the carrier or driver of that carrier. TE&E ASSUMES NO RESPONSIBILITY FOR LOSS, DAMAGE, THEFT OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS THAT ARISE OUT OF IMPROPERLY LOADED MATERIALS.

7. DESIGNATED CARRIERS. In order to expedite removal of materials from the show site, TE&E shall have the authority to change designated carriers if the carrier designated by the EXHIBITOR does not pick up the shipment(s) in time. Where no disposition is made by EXHIBITOR, materials may be taken to a warehouse to await EXHIBITORS shipping instructions and EXHIBITOR agrees to be responsible for charges relating to such rerouting and handling. IN NO EVENT SHALL TE&E BE RESPONSIBLE OR LIABLE FOR ANY LOSS RESULTING FROM SUCH REROUTING DESIGNATION. EXHIBITOR hereby understands and agrees that the carrier's terms and conditions apply to their shipment once the materials have been accepted by said carrier. It is the responsibility of the EXHIBITOR to familiarize himself with these terms and conditions TE&E WILL NOT BE RESPONSIBLE OR LIABLE FOR FAILURE TO PROVIDE THESE CARRIER TERMS AND CONDITIONS TO THE EXHIBITOR.

8. TE&E'S RESPONSIBILITIES. TE&E shall be responsible only for those services which it directly provides. TE&E assumes no responsibility for any persons, parties, or other contracting firms not under TE&E'S direct supervision and control. TE&E shall not be responsible for loss, delay or damage due to strike lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, power failure, explosion, acts of terrorism or war, other causes beyond TE&E'S reasonable control nor for ordinary wear & tear in the handling of materials.

9. INSURANCE. It is understood that TE&E is not an insurer. Any insurance shall be obtained by EXHIBITOR in amounts and for perils determined by EXHIBITOR. EXHIBITOR agrees to provide TE&E with a release and waiver of subrogation to the extent of any insurance settlement received.

10. CLAIM(S) FOR LOSS. EXHIBITOR agrees that any and all claims for loss or damage must be submitted to TE&E immediately at the show site and in any case not later than thirty (30) business days after the conclusion of the show or exposition (for purposes of claim reporting, the 'conclusion' of the show shall be construed as the time when EXHIBITOR'S materials are delivered to the carrier for transportation from the show site or from TE&E'S warehouse). All claims reported after thirty (30) business days will be rejected. In no event shall a suit or action be brought against TE&E more than one year after the date of loss or damage occurred.

a. PAYMENT FOR SERVICES MAY NOT BE WITHHELD. In the event of any dispute between the EXHIBITOR and TE&E relative to any loss, damage, or claim, such EXHIBITOR shall not be entitled to and shall not withhold payment, or any partial payment, due to TE&E for its services, as an offset against the amount of any alleged loss or damage. Any claims against TE&E shall be considered a separate transaction, and shall be resolved on its own merits.

b. MAXIMUM RECOVERY. THE DECLARED VALUE DOES NOT APPLY TO THE SERVICES PROVIDED BY TE&E if found liable for any loss. TE&E'S sole and exclusive MAXIMUM liability for loss or damage to EXHIBITOR'S materials and EXHIBITOR'S sole and exclusive remedy is limited to repair or replacement with like kind and quality, subject to a dollar amount limited equal to the amount paid by EXHIBITOR to TE&E for material handling services during the show or exposition under this contract.

c. BREACH OF CONTRACT AND/OR NEGLIGENCE. TE&E'S liability shall be limited to any loss or damage which results solely from TE&E'S NEGLIGENCE in the actual physical handling of the items comprising EXHIBITOR'S shipment(s) OR which results from BREACH OF THIS CONTRACT and not for any other type of loss or damage. In no event shall TE&E be liable to the EXHIBITOR or to any other party for special, collateral, exemplary, indirect, incidental, or consequential damages, whether such damages occur either prior to, subsequent to, or are alleged as a result of tortious conduct, failure of the equipment or services of TE&E or breach of any of the provisions of this agreement regardless of the form of action, whether in contract or in tort, including strict liability and negligence, even if TE&E has been advised or has notice of the possibility of such damages or for any damages caused by EXHIBITOR'S failure to perform EXHIBITOR'S responsibilities. Such excluded damages include but are not limited to: loss of profits, loss of use or interruption of business, or other consequential or indirect economic loss(es).

11. JURISDICTION. THIS CONTRACT SHALL BE CONSTRUED UNDER THE LAWS OF THE STATE OF WASHINGTON WITHOUT GIVING EFFECT TO ITS CONFLICT OF LAWS AND RULES. EXCLUSIVE VENUE FOR ALL DISPUTES ARISING OUT OF OR RELATING TO THIS CONTRACT SHALL RESIDE IN A COURT OF COMPETENT JURISDICTION IN KING COUNTY, WASHINGTON.

12. INDEMNIFICATION. EXHIBITOR agrees to indemnify, forever hold harmless and defend TE&E and their employees, directors, officers and agents from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgements and expenses (including but not limited to reasonable attorneys' fees and investigation costs) on account of personal injury or death, damage to or loss of property or profits arising out of or contributed to, by any of the following:

- EXHIBITOR'S negligent supervision of any labor secured through TE&E or the negligent supervision of such labor by any of EXHIBITORS employees, agents, representatives, customers, invitees and/or any Exhibitor Appointed Contractor (EAC);
- EXHIBITOR'S negligence, willful misconduct, or deliberate act, or the negligence, willful misconduct, or deliberate act of EXHIBITOR'S employees, agents, representatives, customers, invitees, and/or any Exhibitor Appointed Contractor (EAC) at the show or exposition to which this contract relates, including but not limited to the misuse, improper use, unauthorized alteration, or negligent handling of TE&E'S equipment;
- EXHIBITOR'S violation of Federal State, County or Local ordinances;
- EXHIBITOR'S violation of Show Regulations and/or Rules as published and set forth by Facility and/or Show Management

13. MISCELLANEOUS. EXHIBITOR, as a material part of the consideration to TE&E for material handling services, waives and releases all claims against TE&E, its employees, agents, directors and officers with respect to all matters for which TE&E has disclaimed liability pursuant to the provisions of this contract. The EXHIBITOR acknowledges that he or she has read this agreement, understands it and agrees to be bound by its terms, and further agrees that it is the complete and exclusive agreement between the parties. The invalidity or unenforceability of any provision hereof shall not affect, modify, or impair the validity and enforceability of all other provisions herein.



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Triumph Expo & Events offers prompt, trouble-free freight services.

- Competitive pricing – call for a quote
- On-site personal assistance
- Convenient, single invoice billing – shipping services are included on your trade show invoice

Simplify your trade show experience by calling
Exhibitor Services today at
1-877-607-1010

TRIUMPH TRANSPORTATION
an exclusive service of





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COMPANY _____ BOOTH#(S) _____

! PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

INBOUND / OUTBOUND SHIPPING AUTHORIZATION
for Triumph Transportation Only - (SHOW CARRIER)

INBOUND (Shipping TO the Event)

PICK-UP ADDRESS:

Insurance: Inbound Outbound Both Neither

Pick-up Date: _____ Shipment Ready By: _____ am/pm

Hours your dock is opened for pickup: Dock opened: _____ am/pm Dock closed: _____ am/pm

Contents of Freight / Comments / Special Instructions: _____

Contact Name _____ Ph _____ E-mail _____

WEIGHT AND DIMENSIONS RATE SUBJECT TO FINAL CARRIER PUBLISHED INFORMATION
NO HAZARDOUS MATERIALS WILL BE ACCEPTED FOR TRANSPORT

LIST EACH PIECE	DIMENSIONS IN INCHES				WT. (LBS)	LIST EACH PIECE	DIMENSIONS IN INCHES				WT. (LBS)		
Carton/Crate/Pallet/Fibercase						Carton/Crate/Pallet/Fibercase							
EXAMPLE: Carton	Lx	24"	Wx	12"	Hx	12"		Lx		Wx		Hx	
		Lx		Wx		Hx			Lx		Wx		Hx
		Lx		Wx		Hx			Lx		Wx		Hx
		Lx		Wx		Hx			Lx		Wx		Hx
		Lx		Wx		Hx			Lx		Wx		Hx
Total Pieces :						Total Weight :							

Are the pallets/skids stackable? YES NO

OUTBOUND (Shipping FROM the Event)

RETURN ADDRESS:

SHIPPING METHOD: Deferred / Ground: 3-7 Bus. Days

Express: 2-3 Bus. Days

Approx. Weight: _____ Total No. of Pieces _____

Crates Cartons Fiber Cases Other: _____

Contents of Freight / Comments / Special Instructions: _____

Contact Name _____ Ph _____ E-mail _____

Date Freight Must be Received at Destination _____

Once your shipment is packed and ready to be picked up, please return the outbound material handling form to the Triumph Exhibitor Services Specialist. Shipments without this paperwork will be returned to the Triumph warehouse at the exhibitor's expense. Triumph does not accept responsibility for any exhibitor property left on the floor unattended.

Below is an abbreviated list of instances in which your actual shipping cost would differ from your estimated rates:
Oversize Shipments: weight over 300 lbs, height over 48 inches, or girth over 120 inches (applies to air freight services ONLY)
Re-Delivery: Requiring additional delivery attempts when original delivery during normal business hours failed
Inside Delivery: Delivery including a flight of stairs or an elevator
Lift Gate: Truck required when no elevated dock or forklift is available



Union Labor Jurisdictions

To assist you in your planning efforts for the upcoming exposition, we are certain you will appreciate knowing in advance that union labor may be required for certain aspects of your exhibit handling. To help you understand the various jurisdictions, we ask that you read the following.

► EXHIBIT HALL INSTALLATION & DISMANTLING

Triumph Expo & Events Inc. has an agreement with the local Carpenters Union to provide labor for display installation and dismantling. Full time employees of the exhibiting companies may set their own exhibits without assistance in a booth no larger than 10' x 20', provided that the exhibit can be set up without the use of power tools or ladders. This applies to exhibit display structures and not company products or machinery. Labor can be ordered by returning the installation and dismantle labor order form or at the showsite service desk.

► MATERIAL HANDLING / DRAYAGE

Triumph Expo & Events Inc. will control access to the loading docks in order to provide for a safe and orderly move-in/move-out. All forklift and material handling from the loading dock to the point of installation is handled by the Carpenter's Union. This is not applicable to materials that can be carried by one person.

► SAFETY

Standing on chairs, tables or other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Triumph Expo & Events Inc. cannot be responsible for injuries or falls caused by the improper use of rental furniture. Please assist in our efforts to provide a safe working environment for everyone.

► TIPPING

Triumph Expo & Events Inc. requests that exhibitors do not tip our employees. They are paid at an excellent wage scale denoting a professional status, and tipping is not allowed. This applies to all Triumph Expo & Events Inc. employees.



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PAYMENT SUMMARY

EXHIBITOR INFORMATION

I acknowledge and accept responsibility for the accuracy of this order and payment for all services provided.

Prepared by (Print Name) _____ Date _____

Signature _____ Booth #(s) _____

Company Name _____

Address _____

City _____ State _____ Zip _____ Phone _____

Fax # _____ E-mail _____

CREDIT CARD AUTHORIZATION

I authorize Triumph Expo & Events Inc. to debit my credit card for the charges on this invoice and for additional charges incurred. (Non-payment due to Declined Credit Cards and NSF Checks are subject to additional fees - See Payment Terms & Conditions)

Visa
 Mastercard
 American Express
 Check
 Check#

Account # _____ Expiration Date _____

Printed Name on Card _____

Credit Card Holder E-mail (**REQUIRED**) _____

Authorized Signature _____

PAYMENT MUST ACCOMPANY ALL ORDERS
 To receive discount pricing, checks or credit card information must be received before discount deadline. Please make check payable to:
Triumph Expo & Events Inc

FOR ALL CHECK ORDERS
 Credit card authorization must be provided for any additional fees incurred.

WASHINGTON STATE SALES TAX
 applies to all exhibitors including non-profit agencies within Washington State (RCW 82.04.070)

ORDER FORMS

PAGE TOTALS

Tables, Counters and Risers	\$ _____
Chairs, Fabric and Accessories	\$ _____
Carpeting	\$ _____
Graphics and Signage	\$ _____
TRU-X Modular Exhibits	\$ _____
TRU-X Accessories	\$ _____
Installation and Dismantle Labor	\$ _____
Other	\$ _____
Subtotal	\$ _____
WA State Sales Tax @ 9.3%	\$ _____
Cleaning Services	\$ _____
Freight/Material Handling	\$ _____
TOTAL	\$ _____

PAYMENT and LABOR - TERMS AND CONDITIONS

PLEASE READ CAREFULLY! YOU ARE ENTERING A CONTRACT WHICH DEFINES THE RESPECTIVE PARTIES' RESPONSIBILITIES.

The terms and conditions set forth below become a part of the contractual agreement between TRIUMPH EXPO & EVENTS and you, the EXHIBITOR. Acceptance of said terms and conditions will be construed when any of the following conditions are met:

- *WHEN THE INVOICE SUMMARY FORM IS SIGNED; OR
- *WHEN AN ORDER FOR LABOR, SERVICES, AND/OR RENTAL EQUIPMENT IS PLACED BY AN EXHIBITOR WITH TRIUMPH EXPO & EVENTS INC.; OR
- *WHEN WORK IS PERFORMED ON BEHALF OF EXHIBITOR BY LABOR SECURED THROUGH TRIUMPH EXPO & EVENTS INC.

DEFINITIONS

The name Triumph Expo & Events Inc. shall be construed within the meaning of this contract as Triumph Expo & Events Inc. ("TE&E"), and their employees, officers, agents and assigns, affiliated companies and related entities including but not limited to any subcontractors Triumph Expo & Events Inc. may appoint. The term EXHIBITOR shall be construed within the meaning of this contract as the EXHIBITOR and/or its employees, agents, representatives, and/or any Exhibitor Appointed Contractor ("EAC").

PAYMENT TERMS

Full payment, including any applicable tax, is due in advance or at show site. All payments must be in U.S. funds and all checks must be drawn on a U.S. bank. Orders received without advance payment or after the deadline date will incur additional [After Deadline] charges as indicated on each order form. All materials and equipment are on a rental basis for the duration of the show or event and remain the property of TE&E except where specifically identified as a sale. All TE&E rentals include delivery, installation and removal from EXHIBITOR's booth. In case of labor cancellation, a one-hour "per person, per hour" charge will be applied to all labor orders that are not canceled in writing at least 24 hours prior to the scheduled start time. If services have already been provided at the time of cancellation, a 100% cancellation fee will be applied to all TE&E furniture rental items including Custom Carpeting, Custom-Cut Carpet, TRU-X Rental Exhibits. It is EXHIBITOR's responsibility to advise TE&E personnel of any problem with any order, and to check invoices for accuracy prior to the close of the exhibit. If EXHIBITOR is exempt from payment of sales tax, Triumph Expo & Events Inc. requires an exemption certificate for the State in which the services are to be used. Resale certificates are not valid unless EXHIBITOR is rebilling these charges to its customers. Any outstanding balance due after the close of the show will be subject to an administrative collection fee of 50% of the outstanding balance. This includes non-payment due to, but not limited to, declined credit cards, NSF checks or Stop Payment transactions. These payment terms and conditions shall be governed by and construed in accordance with the LAWS OF THE STATE OF WASHINGTON. In the event of any dispute between EXHIBITOR and TE&E relative to any loss, damage, or claim, such EXHIBITOR shall not be entitled to and shall not withhold payment, or any partial payment, due to TE&E for its services, as an offset against the amount of any alleged loss or damage. Any claim against TE&E shall be considered a separate transaction, and shall be resolved on its own merits. TE&E reserves the right to charge EXHIBITOR for the difference between the EXHIBITOR's estimate of charges and the actual charges incurred by EXHIBITOR, or for any charges that TE&E may be obligated to pay on behalf of EXHIBITOR, including without limitation, any shipping charges.

OPTION A: LABOR PROVIDED UNDER THE SUPERVISION OF TRIUMPH EXPO & EVENTS INC.

RESPONSIBILITIES: TE&E shall be responsible for the performance of labor provided under this option. TE&E cannot assume responsibility for any acts of, or loss to, persons, parties and/or other contracting firms not under TE&E's direct supervision and control. In no event shall TE&E be liable for loss or damage caused by delay in labor beginning work when EXHIBITOR requests labor to begin later than the start of the working day. TE&E shall not be responsible for loss, delay or damage due to strike, lockouts, and/or work stoppages, or other causes beyond TE&E's reasonable control.

INDEMNIFICATION: TE&E agrees to indemnify, hold harmless, and defend EXHIBITOR from and against any and all demands, claims, causes of action, fines, penalties, damages, liabilities, judgements, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) for bodily injury, including any injury to TE&E employees, or property damage arising out of work performed by labor provided by and supervised by TE&E, except when Exhibitor exercises direction and/or control over the work being performed.

OPTION B: LABOR PROVIDED UNDER THE SUPERVISION OF EXHIBITOR

RESPONSIBILITIES: EXHIBITOR shall be responsible for the performance of labor provided under this section. It is the responsibility of EXHIBITOR to supervise labor secured through TE&E in a reasonable manner as to prevent bodily injury and/or property damage and also to direct them to work in a manner that is in compliance with TE&E Safe Work Rules and/or Federal, State, County and Local ordinances, rules and/or regulations, including but not limited to Show or Facility Management Rules and/or Regulations. It is the responsibility of EXHIBITOR to check in with the Service Desk to pick up labor, and to return to the Service Desk to release labor when the work is completed.

INDEMNIFICATION: EXHIBITOR agrees to indemnify, hold harmless, and defend TE&E from and against any and all demands, claims, causes of action, fines, penalties, damages, liabilities, judgements, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) for bodily injury, including any injury to TE&E employees, and/or property damage arising out of work performed by labor provided by TE&E, BUT supervised by EXHIBITOR. Further, EXHIBITOR's indemnification of TE&E includes any and all violations of Federal, State, County or Local ordinances, "Show Regulations and/or Rules" as published and/or set forth by Facility or Show Management, and/or directing labor provided by TE&E to work in a manner that violates any of the above rules, regulations, and/or ordinances.

IMPORTANT

PLEASE REFER TO TE&E'S MATERIAL HANDLING TERMS AND CONDITIONS AS THEY RELATE TO MATERIAL HANDLING SERVICES. CONTRACTUAL TERMS DEPEND ON THE NATURE OF SERVICES SECURED BY EXHIBITOR THROUGH TE&E. TERMS & CONDITIONS MAY VARY FOR EACH TYPE OF SERVICE ORDERED THROUGH TE&E.



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PACIFIC NORTHWEST GROOMING SHOW 2012

Hotel Murano

March 17 - 18, 2012

DISCOUNT PRICE DEADLINE - Friday, March 2, 2012

COMPANY _____ BOOTH#(S) _____



PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

TABLES, COUNTERS & RISERS

Please circle your color of choice - If no color is circled, show color will be given.

BLACK WHITE SILVER BLUE GREEN RED TEAL BURGUNDY BERRY PURPLE YELLOW
New Colors*: TERRA COTTA CHAMPAGNE DOVE WILLOW BROWN (*Call for Availability)

	QTY	SIZE		DISCOUNT RATE	STANDARD RATE	TOTAL
30" HIGH SKIRTED TABLES	_____	2' x 4'		\$ 72.50	\$ 94.25	\$ _____
	_____	2' x 6'		\$ 85.50	\$ 111.15	\$ _____
<i>(Includes white vinyl top and skirting on 3 sides)</i>	_____	2' x 8'		\$ 98.00	\$ 127.40	\$ _____
	_____	Table skirt OR 4th side draped		\$ 34.50	\$ 44.85	\$ _____
42" HIGH SKIRTED COUNTERS	_____	2' x 4'		\$ 84.50	\$ 109.85	\$ _____
	_____	2' x 6'		\$ 97.00	\$ 126.10	\$ _____
<i>(Includes white vinyl top and skirting on 3 sides)</i>	_____	2' x 8'		\$ 109.00	\$ 141.70	\$ _____
	_____	Table skirt OR 4th side draped		\$ 39.50	\$ 51.35	\$ _____
30" HIGH UNSKIRTED TABLES	_____	2' x 4'		\$ 46.00	\$ 59.80	\$ _____
	_____	2' x 6'		\$ 56.00	\$ 72.80	\$ _____
<i>(Includes white vinyl top)</i>	_____	2' x 8'		\$ 66.50	\$ 86.45	\$ _____
42" HIGH UNSKIRTED COUNTERS	_____	2' x 4'		\$ 50.00	\$ 65.00	\$ _____
	_____	2' x 6'		\$ 60.00	\$ 78.00	\$ _____
<i>(Includes white vinyl top)</i>	_____	2' x 8'		\$ 70.50	\$ 91.65	\$ _____
TABLE TOP RISERS	_____	1 Step Riser - 4'L x 8"w x 7"h / 13"h		\$ 57.00	\$ 74.10	\$ _____
<i>(Includes white vinyl draping)</i>	_____	1 Step Riser - 6'L x 8"w x 7"h / 13"h		\$ 65.50	\$ 85.15	\$ _____
30" ROUND PEDESTAL TABLES	_____	30" dia. top x 30"h	BLACK / GREY	\$ 87.50	\$ 113.75	\$ _____
<i>(Circle color choice)</i>	_____	30" dia. top x 42"h	BLACK / GREY	\$ 98.00	\$ 127.40	\$ _____

PRICES INCLUDE DELIVERY AND SET-UP.

CANCELLATION CHARGES ARE 50% AFTER DISCOUNT DEADLINE

AND 100% AFTER SHOW/EVENT MOVE-IN BEGINS

TOTAL \$ _____

Carry this total to payment summary page



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CHAIRS and ACCESSORIES

CHAIRS / STOOLS

QTY		DISCOUNT RATE	STANDARD RATE	TOTAL
_____	Plastic Stack Chair - black	\$ 31.50	\$ 40.95	_____
_____	Padded Side Chair - grey or black (<i>circle choice</i>)	\$ 52.00	\$ 67.70	_____
_____	Padded Arm Chair - grey or black (<i>circle choice</i>)	\$ 58.00	\$ 75.40	_____
_____	Drafting Stool - grey gaslift	\$ 77.50	\$ 100.75	_____
_____	Bar Stool - black	\$ 64.50	\$ 83.85	_____

ACCESSORIES

_____	Coat Tree	\$ 31.50	\$ 40.95	_____
_____	Easel	\$ 36.00	\$ 46.80	_____
_____	Chrome Sign Holder - 22" X 28"	\$ 56.00	\$ 72.80	_____
_____	Literature Rack - 6 pocket	\$ 56.00	\$ 72.80	_____
_____	Wastebasket	\$ 12.75	\$ 16.58	_____
_____	Bag Stand - (<i>circle choice</i>) <i>straight or waterfall</i>	\$ 52.00	\$ 67.60	_____
_____	Retractable Stanchion	\$ 60.00	\$ 78.00	_____
_____	Chrome Rope Stanchion	\$ 30.50	\$ 39.65	_____
_____	Black Rope (6' Length)	\$ 20.50	\$ 26.65	_____
_____	Poster Board - 4' X 8'- grey fabric with black frame (<i>circle choice</i>) <i>horizontal or vertical</i>	\$ 98.00	\$ 127.40	_____
_____	Raffle Drum / Ticket Tumbler - Tabletop	\$ 50.00	\$ 65.00	_____
_____	Garment Rack	\$ 60.00	\$ 78.00	_____
_____	Fish Bowl	\$ 16.50	\$ 21.45	_____
_____	Small Refrigerator	\$ 122.50	\$ 159.25	_____
_____	Ballot Box - Small	\$ 30.50	\$ 39.65	_____
_____	Security Cage - w/ formica top, 28" x 28" x 28"h small	\$ 136.50	\$ 277.45	_____
_____	Security Cage - w/ formica top, 24" x 48" x 36"h medium	\$ 179.50	\$ 233.35	_____
_____	Lost Lock Fee	\$ 50.00	\$ 50.00	_____

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SPECIALTY FURNISHINGS

DISPLAY ITEMS- All showcases come lighted with locking doors

QTY		DISCOUNT RATE	STANDARD RATE	TOTAL
_____	Showcase 6' full view (6' Wx42" Hx18" D)	\$ 264.00	\$ 343.20	\$ _____
_____	Showcase 6' upright view (6' Wx38" Hx18" D)	\$ 274.50	\$ 356.85	\$ _____
_____	Showcase 6' upright view (6' Wx18" Hx18" D)	\$ 264.00	\$ 343.20	\$ _____
_____	Display pedestal 16" dia. x 30" h	\$ 33.50	\$ 43.55	\$ _____
_____	Display pedestal 16" dia. x 40" h	\$ 35.50	\$ 46.15	\$ _____

LOUNGE SEATING

_____	Leather Sofa - black	\$ 392.50	\$ 510.25	\$ _____
_____	Leather Love Seat - black	\$ 327.50	\$ 425.75	\$ _____
_____	Leather Club Chair - black	\$ 290.50	\$ 377.65	\$ _____
_____	Coffee Table - black	\$ 80.50	\$ 104.65	\$ _____
_____	End Table - black	\$ 51.00	\$ 66.30	\$ _____
_____	Table Lamp - brushed metal	\$ 30.50	\$ 39.65	\$ _____
_____	Floor Lamp - brushed metal	\$ 41.00	\$ 53.30	\$ _____

FABRIC

_____	8' high backwall - banjo drape (per ft.)	\$ 15.50	\$ 18.53	\$ _____
_____	3' high sidewall - banjo drape (per ft)	\$ 11.25	\$ 14.63	\$ _____
_____	Table skirt only (installed)	\$ 33.50	\$ 43.55	\$ _____
_____	Counter skirt only (installed)	\$ 36.50	\$ 47.45	\$ _____

Please circle your drape or skirt color of choice - If no color is circled, show color will be given.

BLACK WHITE SILVER BLUE GREEN RED TEAL BURGUNDY BERRY PURPLE YELLOW

New Colors*: TERRA COTTA CHAMPAGNE DOVE WILLOW BROWN (*Call for Availability)

HARDWARE

_____	8' Upright with base	\$ 14.25	\$ 18.53	\$ _____
_____	3' Upright with base	\$ 10.25	\$ 13.33	\$ _____
_____	6' - 10' Telescoping horizontal rail	\$ 14.75	\$ 19.18	\$ _____
_____	9' - 16' Telescoping horizontal rail	\$ 15.75	\$ 20.48	\$ _____

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CARPET and PADDING

	QTY	BOOTH SIZE	DISCOUNT RATE	STANDARD RATE	
STANDARD CARPET	_____	10' x 10'	\$ 107.00	\$ 139.10	\$ _____
	_____	10' x 20'	\$ 214.00	\$ 278.20	\$ _____
	_____	10' x 30'	\$ 321.00	\$ 417.95	\$ _____
	_____	10' x 40'	\$ 428.50	\$ 557.05	\$ _____

AVAILABLE COLORS : _____

(CIRCLE CHOICE) BLACK TUXEDO SILVER BLUE GREEN RED BURGUNDY TEAL BERRY PURPLE

PLUSH CARPET 28 oz.

BOOTH SIZE: _____ x _____ = _____ sq. ft. @ \$2.86/sq. ft. @ \$3.72/sq. ft. = \$ _____

AVAILABLE COLORS : _____

(CIRCLE CHOICE) BLACK GREY PEARL CHARCOAL WHITE NAVY SEA BREEZE CREAM PINE CARDINAL CABERNET TOAST

PLUSH CARPET 40 oz.

BOOTH SIZE: _____ x _____ = _____ sq. ft. @ \$3.26/sq. ft. @ \$4.24/sq. ft. = \$ _____

AVAILABLE COLORS : _____

(CIRCLE CHOICE) BLACK GREY PEARL CHARCOAL WHITE NAVY SEA BREEZE

CUSTOM CUT STANDARD

BOOTH SIZE: _____ x _____ = _____ sq. ft. @ \$2.54/sq. ft. @ \$3.30/sq. ft. = \$ _____

AVAILABLE COLORS : (CIRCLE CHOICE) BLACK TUXEDO SILVER BLUE GREEN RED BURGUNDY TEAL BERRY PURPLE

CARPET PAD

BOOTH SIZE: _____ x _____ = _____ sq. ft. @ \$0.81/sq. ft. @ \$1.05/sq. ft. = \$ _____

POLY SHEETING CARPET COVER

BOOTH SIZE: _____ x _____ = _____ sq. ft. @ \$ 0.45 /sq. ft. @ \$ 0.59/sq. ft. = \$ _____

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BOOTH CLEANING SERVICES

BOOTH CLEANING (100 sq. ft. minimum)

	DISCOUNT RATE	STANDARD RATE	TOTAL
ONE TIME ONLY			
BOOTH SIZE: _____ x _____ = _____ sq. ft.	@ \$0.37/sq. ft.	@ \$0.48/sq. ft.	= \$ _____
<i>Before Show opens</i>			

	DISCOUNT RATE	STANDARD RATE	TOTAL
DAILY SERVICE			
BOOTH SIZE: _____ x _____ = _____ sq. ft.	@ \$0.37/sq. ft.	@ \$0.48/sq. ft. x # of days _____	= \$ _____

Booth Cleaning service includes vacuuming and emptying of wastebaskets.

TOTAL \$ _____

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TRIUMPH GRAPHICS and SIGNAGE

Custom Digital Signs/Banners

Signs are digitally printed on biodegradable foamboard. PVC, Gatorfoam and other substrates available for additional charge and will require a custom quote.

CUSTOM DIGITAL SIGNAGE

_____ width x _____ height = _____ ttl sq. ft. x \$16.25 per sq.ft. = _____ x qty _____ = _____

Double Sided add 100% _____

CUSTOM DIGITAL BANNERS

_____ width x _____ height = _____ ttl sq. ft. x \$16.25 per sq.ft. = _____ x qty _____ = _____

BANNER OPTIONS: Grommets Pole Pockets

Double Sided add 100% _____

100% rush charge will be added to custom signs ordered after the discount deadline date.

Standard Signs

Standard signs are digitally printed on biodegradable foam board

QTY	SIZE	DISC RATE	STD RATE	TOTAL
_____	8.5" x 11"	\$43.00	\$55.90	_____
_____	7" x 44"	\$57.00	\$74.10	_____
_____	11" x 14"	\$47.00	\$61.10	_____
_____	14" x 22"	\$54.00	\$70.20	_____
_____	14" x 44"	\$72.50	\$94.25	_____
_____	22" x 28"	\$76.50	\$99.45	_____
_____	28" x 44"	\$101.00	\$131.30	_____

FOR ALL SIGNS: PLEASE CHECK ALL THAT APPLY

Background color: _____

Copy color(s): _____

Panel Orientation:

Vertical Horizontal Designer's Judgement

Client providing digital file?

Client providing hardcopy/sketch?

Cardboard Easelbacks @ \$2.55 ea qty _____

PVC Gatorfoam **REQUIRES QUOTE**

SPACE FOR SIGN COPY or NOTES:

PRINT OUT AND SUBMIT A COPY OF THIS FORM FOR EACH SIGN

Minimum order for Custom Digital Signs/Banners is 9 sq.ft. Pricing is based on printing of client supplied digital files, or simple layout of text and client supplied logos and other graphics. Any additional layout, file conversion or repair will incur additional fees. Please see our **GRAPHICS GUIDELINES SHEET** for information on properly submitting files.

TOTAL \$ _____

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GRAPHICS SUBMISSIONS GUIDELINES

This document details the specifications for graphics submitted to Triumph Expo & Events, Inc. by our clients.

Any files that do not conform to the specifications described below will incur additional fees beyond the current pricing shown in our exhibitor kits. Any in-house work that is needed to ready provided files to a print ready state will be billed out at \$70.00 per hour with a half-hour minimum.

Any files that must be opened in their native application and exported to the required file types described below do not conform to this specification.

FILE TYPES

Digital files (logos, photos, finished layouts, etc.) should be saved or exported from your design application to PDF, EPS, or TIFF with a minimum resolution of 300 dpi at 50% OF THE FINAL DESIRED PRODUCTION SIZE. The higher the resolution provided, the better the results. JPEG's are less desirable, but can be accepted if the resolution is 300 dpi or above. Placed images are to be embedded rather than linked. If files are linked, be sure to send along the linked files.

Do not submit GIF files, Word (.doc) files, PowerPoint (ppt.) files, or any file formatted for or taken from a website. Web graphics are not suited for large format printing. This is a very common error and should be avoided.

PAGE LAYOUT / IMAGE SIZE

Image should be cropped and scaled to intended print size or to a percentage of print size (no less than 25% for vector based, 50% for bitmap based). Remove non-printing borders. Final resolution should be NO LESS than 100 dpi at FINAL print size. Higher resolutions will produce superior results. Image should be flattened – no layers and/or transparent objects. Color halftone images should be submitted in CMYK color mode. If arrangements are made ahead of time with our Graphics Dept., Native Files* can be sent along if any changes or additions are anticipated during the course of the install of the show, but these should not be considered as the primary print files.

FONTS

All fonts should be converted to outlines or paths. Send font files if there is an anticipation of any changes or additions can be made to the provided art. Any In-House changes will be billed as described above.

PROOFING

A clean hardcopy proof and a PDF proof should be sent along with the print files for reference. Files provided without proofs will be printed as is without correction applied. Any re-prints necessary due to proofs not being provided are done at additional cost to the client. Direct any questions to: graphics@triumphexpo.com or at 206.696.7132

SENDING FILES

Files can be sent on CD-ROM or DVD (recommended for extremely large High resolution files) or posted to an FTP site. For information on our web based file transfer services, contact us at graphics@triumphexpo.com. Smaller files (-5MB) can be emailed directly to graphics@triumphexpo.com.

*native application file types supported are Adobe Photoshop CS4 (pc / mac), Illustrator CS4 (pc / mac), InDesign CS4 (pc / mac) and CorelDraw 11 (pc).



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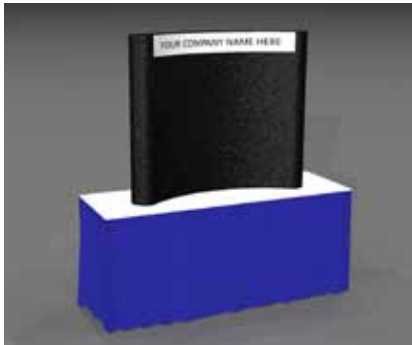
DISCOUNT PRICE DEADLINE - Friday, March 2, 2012

COMPANY _____ BOOTH#(S) _____

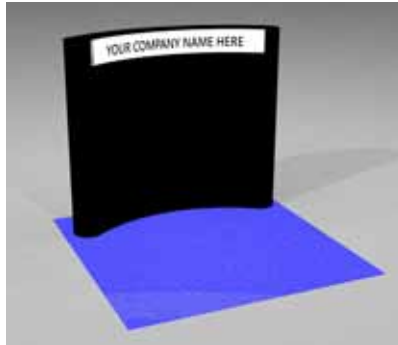


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TRIUMPH MODULAR RENTAL UNITS - Tabletop & Floor



POP-UP TABLE TOP



POP-UP FLOOR UNIT



TRU-X PACKAGE A1

POP-UP TABLE TOP

Package Includes Standard Header, 6' Draped Table, 2 Arm Lights (*power not included*) and Installation & Dismantle of Exhibit

TABLE SKIRT COLOR

Black Silver Blue Green Red Burgundy Teal Berry Purple

POP-UP FLOOR UNIT

Package Includes Standard Header, 2 Arm Lights (*power not included*) and Installation & Dismantle of Exhibit

TRU-X PACKAGE A1

Package Includes Standard Header, 10' X 10' Standard Color Carpet, 3 Arm Lights (*power not included*) And Installation & Dismantle of Exhibit

QTY ADVANCE PRICE STANDARD PRICE TOTAL

_____ \$459.00 \$596.70 \$ _____

_____ \$663.00 \$861.90 \$ _____

_____ \$1305.50 \$1697.15 \$ _____

PANEL OPTIONS - TRU-X PACKAGE A1 ONLY

FABRIC - Black Blue Grey **HARDWALL** - White Custom Graphic
(See guidelines below)

METAL FRAME COLOR - A1 ONLY

Black Silver

CARPET COLOR - TRU-X PACKAGE A1 ONLY

Black Tuxedo Silver Blue Green Red Burgundy Teal Berry Purple

LETTERING COLOR

Black Blue
 Green Grey
 Red Burgundy

Standard Header Copy (please print clearly) _____

CUSTOM GRAPHICS & COMPANY LOGO header identification signs are available at an extra cost. Please refer to the graphics and signage instructions for acceptable art formats and Requirements for submitting artwork.

(Please contact exhibitor services for exact panel size & dimensions)

Cancellation charges are 50% prior to the discount deadline and 100% after the discount price deadline.

TOTAL \$ _____

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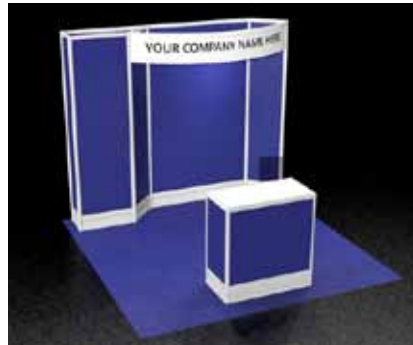


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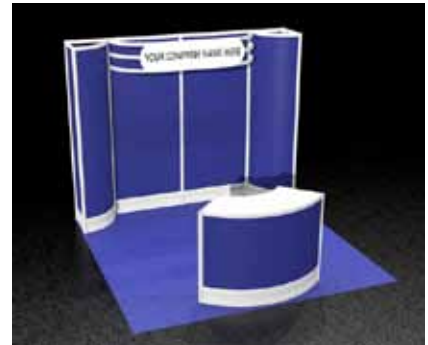
TRIUMPH MODULAR RENTAL EXHIBITS - 10' x 10' Linear



TRU-X PACKAGE A2



TRU-X PACKAGE A3



TRU-X PACKAGE A4

TRU-X PACKAGE A2

Package Includes Standard Header, 10' X 10' Standard Color Carpet, 3 Arm Lights (*power not included*) And Installation & Dismantle of Exhibit

(As shown with optional shelves & 1M Radius Counter -

TRU-X PACKAGE A3

Package Includes Standard Header, 10' X 10' Standard Color Carpet, 3 Arm Lights (*power not included*) And Installation & Dismantle of Exhibit

(As shown with optional 1M Counter -

TRU-X PACKAGE A4

Package Includes Standard Header, 10' X 10' Standard Color Carpet, 3 Arm Lights (*power not included*) And Installation & Dismantle of Exhibit

(As shown with optional 1M Radius Counter-

QTY	ADVANCE PRICE	STANDARD PRICE	TOTAL
_____	\$1479.00	\$1922.70	\$ _____
_____	\$1913.50	\$2487.55	\$ _____)
_____	\$1479.00	\$1922.70	\$ _____
_____	\$1913.50	\$2487.55	\$ _____)
_____	\$1683.00	\$2187.90	\$ _____
_____	\$2117.50	\$2752.75	\$ _____)

PANEL OPTIONS

FABRIC - Black Blue Grey

HARDWALL - White Custom Graphic
(See guidelines below)

METAL FRAME COLOR

Black Silver

CARPET COLOR

Black Tuxedo Silver Blue Green Red Burgundy Teal Berry Purple

LETTERING COLOR

Black Blue
 Green Grey
 Red Burgundy

Standard Header Copy (please print clearly) _____

CUSTOM GRAPHICS & COMPANY LOGO header identification signs are available at an extra cost. Please refer to the graphics and signage instructions for acceptable art formats and Requirements for submitting artwork.

(Please contact exhibitor services for exact panel size & dimensions)

Cancellation charges are 50% prior to the discount deadline and 100% after the discount price deadline.

TOTAL \$ _____

Carry this total to payment summary page



TRIUMPH
expo & events inc.

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Seattle, WA 98168
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PACIFIC NORTHWEST GROOMING SHOW 2012

Hotel Murano

March 17 - 18, 2012

DISCOUNT PRICE DEADLINE - Friday, March 2, 2012

COMPANY _____ BOOTH#(S) _____



PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

TRU-X EXHIBIT ACCESSORIES

COUNTERS

QTY		DISCOUNT RATE	STANDARD RATE	TOTAL
_____	Counter - 1 Meter x .5 meter x 42" H	\$ 161.00	\$ 209.30	\$ _____
_____	Counter - 1.5 Meter x .5 meter x 42" H	\$ 171.50	\$ 222.95	\$ _____
_____	Counter - 2 Meter x .5 meter x 42" H	\$ 214.00	\$ 278.20	\$ _____
_____	Counter - 1 Meter Radius x .5 meter x 42" H	\$ 224.50	\$ 291.85	\$ _____
_____	Optional cabinet door locks	\$ 28.50	\$ 37.05	\$ _____

CHOICE OF STANDARD PANELS (circle one): FABRIC: BLACK BLUE GREY OR PVC: BLACK WHITE
Counters include sliding door & shelf - Doors not available on Radius counter

WALL PANELS

_____	Wire Wall panels (black, 1 meter only)	\$ 122.50	\$ 159.25	\$ _____
_____	Pair of (2) Grid wall panels (set up in a "V" shape)	\$ 130.50	\$ 169.65	\$ _____
_____	Slat wall panels (white only) 1 Meter x 8' H	\$ 141.00	\$ 183.30	\$ _____
_____	Slat wall panels (white only) .5 Meter x 8' H	\$ 130.50	\$ 169.65	\$ _____

WIRE WALL / SLAT WALL ACCESSORIES

_____	Waterfall bracket w/ 7 balls	\$ 9.69	\$ 12.60	\$ _____
_____	Straight out bracket	\$ 9.69	\$ 12.60	\$ _____
_____	Clever clip (wire wall only)	\$ 2.97	\$ 3.86	\$ _____
_____	Picture hook (slat wall only)	\$ 2.97	\$ 3.86	\$ _____

Wire wall and Slat wall accessories must be picked up and returned to the Exhibitor Services Desk. A deposit may be required.

ADDITIONAL ACCESSORIES

_____	Straight shelves (37" x 12", w/brackets)	\$ 33.50	\$ 43.55	\$ _____
_____	Arm light (75w incandescent)	\$ 44.00	\$ 57.20	\$ _____
_____	Literature Pocket (acrylic, with Velcro for fabric walls)	\$ 15.25	\$ 19.83	\$ _____

**CANCELLATION CHARGES ARE 50% AFTER DISCOUNT DEADLINE
AND 100% AFTER SHOW/EVENT MOVE-IN BEGINS**

TRU-X items ordered at showsite will be subject to availability

TOTAL \$ _____

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INSTALLATION & DISMANTLE LABOR

LABOR RATE INFORMATION

STRAIGHT TIME (ST) RATES: charged from 8:00 am - 4:30 pm Monday through Friday.
OVERTIME (OT) RATES: charged before 8:00 am and after 4:30 pm Monday through Friday and all day Saturday, Sunday and holidays.
ONE HOUR MINIMUM PER PERSON. We will make every effort to provide labor at requested times. Please report to the Exhibitor Services Desk to confirm your labor.
 Failure to cancel requested labor 24 hours in advance will result in one hour minimum (ST) charge per person.
 If Triumph supervises your set-up, you do not need to be present.

INSTALL/DISMANTLE LABOR RATES:

EXHIBITOR SUPERVISED: STRAIGHT TIME: \$73.50 OVERTIME \$110.00
TRIUMPH SUPERVISED: STRAIGHT TIME: \$95.50 OVERTIME \$143.00

Please note that 30% additional charge applies to all labor orders received after the discount deadline date.

INSTALL

	DATE	TIME	# OF PERSONS A	HOURLY RATE B	# HRS PER PERSON C	TOTAL AxBxC
EXHIBITOR SUPERVISED LABOR						
TRIUMPH SUPERVISED LABOR						

DISMANTLE

	DATE	TIME	# OF PERSONS A	HOURLY RATE B	# HRS PER PERSON C	TOTAL AxBxC
EXHIBITOR SUPERVISED LABOR						
TRIUMPH SUPERVISED LABOR						

SET-UP INFORMATION

SET-UP PLANS/PHOTO: attached to be sent with exhibit In crate # _____

CARPET: with exhibit rented from Triumph (Please complete carpet order form)

ELECTRICAL PLACEMENT: drawing attached drawing with exhibit electrical under carpet

GRAPHICS: with exhibit shipped separately

Special equipment/tools/hardware required: _____

Showsite Contact Person _____ Ph: _____

COMMENTS / NOTES:

IF YOU ARE COMPLETING THIS PAGE, PLEASE ALSO FILL OUT THE NEXT PAGE, TITLED "SHIPPING INFORMATION FOR EXHIBIT MATERIALS."

TOTAL \$ _____
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SHIPPING INFORMATION FOR EXHIBIT MATERIALS

Please complete the following information if your display is to be installed and/or dismantled by Triumph Expo & Events Inc.

INBOUND SHIPPING INSTRUCTIONS

Carrier _____ Carrier Phone _____

Shipped to: Warehouse Show Site From: City/State _____

Total No. of: Crates _____ Cartons _____ Fiber Cases _____ Other (specify) _____

OUTBOUND SHIPPING INSTRUCTIONS

SHIP TO:

METHOD: Common Carrier Air Freight Van Line Other _____

CARRIER: Show Carrier Other _____

FREIGHT CHARGES: Collect Bill to _____

SPECIAL INSTRUCTIONS / COMMENTS / NOTES:

PLEASE PROVIDE AN EMERGENCY CONTACT:

Name _____ Phone _____

TOTAL \$ _____

Carry this total to payment summary page



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Exhibitor Appointed Contractor (EAC) Approval Form

Exhibitors are allowed to use the services of an Exhibitor Appointed Contractor (EAC) provided the following conditions are met:

THE EXHIBITOR is required to complete and return this form as well as the "Third Party Authorization Form" included with this Exhibitor Kit. Both forms must be filled out completely, including credit card information. The forms must be signed by both parties and returned to Triumph Expo & Events Inc. at least 30 days prior to the show opening.

THE EXHIBITOR APPOINTED CONTRACTOR (EAC) is required to provide a certificate of liability insurance of no less than \$1,000,000 property damage, loss or personal injury in the form of a policy rider furnished by their broker to Show Management and to Triumph Expo & Events Inc. (TE&E) along with a complete list of the exhibitors they intend to serve, at least 30 days prior to the show opening. The EAC must also be able to provide, upon request, the current workmen's compensation insurance certificates from the State of Washington as well as current labor contracts. The EAC must furnish to Show Management and TE&E a list of emergency contact names, addresses and phone numbers. All EAC personnel must be properly badged or identified at show site.

**THE EAC MUST USE LOCAL CARPENTER UNION LABOR TO INSTALL AND DISMANTLE THE EXHIBIT OR DISPLAY.
NO PERMISSION WILL BE GIVEN TO USE AN EAC FOR THE PERFORMANCE OF THE FOLLOWING TASKS:**

PLUMBING ELECTRICAL TELEPHONE LINES DRAYAGE RIGGING BOOTH CLEANING CATERING

EXHIBITOR INFORMATION

I am the representative of the exhibiting company named at the top of this form and have authorized the EAC named below to supervise the installation and dismantle of our exhibit. It is my company's responsibility to inform the EAC of all requirements stated on this form and to assure that the EAC adheres to all show, facility, and union rules. I understand that the exhibiting company is ultimately responsible for the payment of any charges incurred by the EAC, and that in the event the EAC does not submit payment prior to the last day of the show, such charges will be submitted to the exhibiting company for payment. I authorize the use of the credit card information below to charge any payment due. ALL INVOICES MUST BE SETTLED BY THE EXHIBITING COMPANY BY THE CLOSE OF THE SHOW.

Exhibitor Name _____ Signature _____

Credit Card Account # _____ Exp Date _____ Personal Company

EAC INFORMATION

EAC Company Name _____

Address _____

City/State/Zip _____

Contact and/or On Site Rep _____

Ph _____ Fax _____ E-Mail _____

Comments _____



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THIRD PARTY AUTHORIZATION for use of an Exhibitor Appointed Contractor (EAC)

We understand and agree that we, the exhibiting firm, are ultimately responsible for payment of charges and agree to be bound by all terms and conditions as described in the Terms and Conditions section of this Exhibitor Kit. In the event that the third party does not submit payment of the invoice prior to the last day of the show, charges will revert back to the exhibiting company. All invoices are payable upon receipt, by either party. The items checked below are to be invoiced to the third party.

- | | |
|---|--|
| <input type="checkbox"/> ALL SERVICES | <input type="checkbox"/> RENTAL FURNITURE AND CARPET |
| <input type="checkbox"/> BOOTH CLEANING | <input type="checkbox"/> GRAPHICS |
| <input type="checkbox"/> I&D LABOR - SUPERVISION | <input type="checkbox"/> OTHER SERVICES |
| <input type="checkbox"/> MATERIAL HANDLING - IN & OUT | |

THIRD PARTY AGENT INFORMATION

Agent/Cardholder Name _____ Signature _____

Credit Card Account # _____ Exp Date _____ Personal Company

Billing Address _____

Billing City/State/Zip _____

Third Party Company Name _____

Third Party Billing Address _____

Third Party City/State/Zip _____

Ph _____ Fax _____ E-Mail _____

EXHIBITOR INFORMATION

Exhibitor Name _____ Signature _____

Exhibitor Company Name _____ Booth# _____

Exhibitor Address _____

Exhibitor City/State/Zip _____

Ph _____ Fax _____ E-Mail _____




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CART SERVICE

Available during Exhibitor move-in and move-out

This special service is offered exclusively for this show - Small Passenger Vehicles ONLY!

A Triumph attendant will transfer materials from your personal vehicle onto one of our carts and transport it to and/or from your booth for a charge of \$ 67.00 round trip OR \$33.50 one way (into or out of the show).

The minimum charge is \$33.50.

A cartload is Ten (10) pieces or less (weighing less than 250 lbs total).

Payment must be made prior to performance of service. Advance payments can be made using this form, or you can pay for the service at the Triumph Service Center at show site. Please see the cart service attendants when you are ready for the service to be performed.

ITEM	COST	TOTAL
Cart Service - Round Trip	\$67.00	_____
Cart Service - In OR Out	\$33.50	_____

TOTAL \$ _____
Carry this total to payment summary page



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ELECTRICAL SERVICES REQUEST FORM

BY PLACING AN ORDER WITH TRIUMPH EXPO & EVENTS INC. YOU AGREE TO THE TERMS AND CONDITIONS ON THE REVERSE SIDE OF THIS PAGE

120 VOLT ELECTRICAL OUTLETS

QTY	DISCOUNT RATE	STANDARD RATE	TOTAL
_____ 5 amps / 500 watts	\$ 69.50	\$ 90.35	\$ _____
_____ 10 amps / 100 watts	\$ 106.00	\$ 137.80	\$ _____
_____ 15 amps / 1500 watts	\$ 120.50	\$ 156.65	\$ _____
_____ 20 amps / 2000 watts	\$ 140.50	\$ 182.65	\$ _____

NOTE: Multiple outlets can be used but total demand on circuit must not exceed wattage

208 VOLT EQUIPMENT OUTLETS - 208 volt single phase charge

_____ 15 amps / 1/2 H.P. or less	\$ 171.50	\$ 222.95	\$ _____
_____ 20 amps / 1-1/2 H.P. or less	\$ 194.00	\$ 252.20	\$ _____
_____ 30 amps/3 H.P. or less	\$ 245.50	\$ 319.15	\$ _____
_____ 60 amps/15 H.P. or less	\$ 410.00	\$ 533.00	\$ _____

208 volt (3) phase charge: Add 50% to service connection charge. Labor is required for all 208 volt hook-ups - see labor rates below.

ACCESSORIES and SPECIAL REQUIREMENTS

_____ 500 watt light arm	\$ 83.50	\$ 108.55	\$ _____
_____ 150 watt exhibit spotlight	\$ 56.00	\$ 72.80	\$ _____
_____ 25ft Extension cord - rental	\$ 20.50	\$ 26.65	\$ _____
_____ Power strip	\$ 20.50	\$ 26.65	\$ _____

24 hour electrical service - add 50% to connection charges

ELECTRICAL LABOR

LABOR RATES APPLY WHEN: Power needs to be distributed anywhere other than the rear of the booth or 208 volt power is ordered.

Straight Time (Mon. Fri. 8:00am - 4:30pm)	\$ 72.50 per hour
Overtime (Mon. - Fri. 4:30pm - 8:00am, Saturdays & Sundays)	\$ 109.00 per hour
Holidays (Double time)	\$ 145.00 per hour

No. of Electricians _____
 X No. of Hours _____
 X Hourly Rate _____ = \$ _____

If an Island booth, please attach drawing.

Service will be brought to rear of booth. Service is billed on a time and materials basis. A minimum charge of one hour will apply.

PLEASE CALL IF POWER IS TO BE PLACED UNDER CARPET

TOTAL \$ _____

Carry this total to payment summary page

ELECTRICAL AGREEMENT

1. FOR PURPOSES OF THIS CONTRACT, "TE&E" MEANS TRIUMPH EXPO & EVENTS INC. AND THEIR EMPLOYEES, AGENTS, DIRECTORS AND ASSIGNS, AFFILIATED COMPANIES, RELATED ENTITIES INCLUDING BUT NOT LIMITED TO ANY SUBCONTRACTORS TE&E MAY APPOINT. THE TERM "EXHIBITOR" MEANS THE EXHIBITOR, ITS EMPLOYEES, AGENTS, AND REPRESENTATIVES. ORDERS MUST BE RECEIVED A MINIMUM OF FOURTEEN DAYS PRIOR TO DECORATOR'S FIRST SCHEDULED MOVE-IN DAY IN ORDER TO QUALIFY FOR THE DISCOUNT RATE. REQUESTS FOR SERVICE LESS THAN 14 DAYS PRIOR TO DECORATOR'S FIRST SCHEDULED MOVE-IN DAY WILL BE CHARGED THE STANDARD RATE.

2. CONDITIONS FOR PROCESSING SERVICE ORDER REQUESTS:

- A. Payment in full for service must accompany service request.
- B. Cancellations: Refunds will be computed on the following schedule:
 - 1) After installation: NO REFUND
 - 2) Before installation and more than 7 days prior to first move-in day: FULL REFUND
- C. Incomplete service order requests will delay processing and service installation.
- D. Date payment is received by TE&E shall determine the applicable rate.
- E. Payment must be made by money order, credit card, or check.
- F. Booth numbers must be identified on face of form.
- G. All services not paid in advance are due and payable at the time of order on the show floor, and must be paid prior to installation of service.

Payment for any outstanding balance is due prior to show close. Interest at a lesser of one and one-half percent (1 -1/2%) per month or the maximum allowable rate will be charged on past due accounts. Purchaser agrees to pay all costs of collection, including reasonable attorney's fee.
- H. Standard electrical service available shall be (1) 120 volt and 208 volt, a.c., single phase, 60 cycle, or (2) 208 volt, a.c., three phase, 60 cycle. Special voltage may be available and shall be provided only on request received by Triumph Expo & Events Inc. 30 days prior to decorator's first scheduled move-in day.
- I. Electrical work other than that listed in the price schedule will be charged in increments of one-half hour, with a minimum charge of one hour.
- J. If a technical data sheet on equipment indicating connections and/or description of equipment to be connected is available, please attach a sheet or description to this form.

TERMS AND CONDITIONS

- 1. Material and equipment furnished pursuant to this service order request shall be and will remain the property of TE&E and shall be removed only by TE&E personnel at the end of the show.
- 2. In the event of non-performance of the equipment or service delivered or installed as specified in the service order request, the exhibitor/lessee's maximum recourse shall be a refund of the pro-rated payment, based on the number of days of non-performance.
- 3. Credit will not be given for service installed as requested in the service order request and not used.
- 4. Exhibitors/lessees are not permitted to share power.
- 5. All electric outlets will be installed on the floor at the rear of the booth unless otherwise designated.
- 6. All wiring, motors, electrical installations and connections must be approved by TE&E prior to use to prevent overloading of circuits. Exhibitor/lessee shall not be permitted to add wattage except upon ordering same.
- 7. Unauthorized electrical connections by exhibitor/lessee are subject to a surcharge of one and one-half times the standard electrical rates in addition to any actual damages incurred by TE&E as a result of unauthorized connections.
- 8. Wall, column and permanent building utility outlets are not a part of the booth space and are not to be used by exhibitor/lessee. If services are found to be used that have not been purchased, they will be disconnected or charged at one and one-half times the standard rate.
- 9. After installation is complete, actual quantities installed will be verified. Invoices will reflect verified quantities.
- 10. TE&E is not responsible for voltage fluctuations or power failure because of temporary conditions.
- 11. TE&E installers are authorized to cut floor coverings to permit installation, if necessary, to fulfill service request. In no event shall TE&E be liable for any damage done to floor coverings in order to fulfill service request.
- 12. Use of open clip sockets, latex or lamp cord wire, duplex or triplex attachment plugs is prohibited. All of exhibitor/lessee's cords must be of the three wire grounded type. All exposed non current carrying metal parts of fixed equipment, which are liable to be energized shall be grounded. All equipment must be properly tagged and wired with complete information as to type of current, voltage, phase, cycle, horsepower, etc., and regardless of source of power, must comply with state and local safety codes. Exhibitor/lessee shall have sole responsibility for strict compliance with the requirements in this paragraph.
- 13. Under no circumstances shall anyone other than persons or entities designated by TE&E make service connection: however, provided that assembly, servicing, preparatory work and operation are required to be performed only by engineers or technicians designated by the manufacturer or supplier of specialized equipment, work may be performed by persons or entities designated by exhibitor/lessee and approved by TE&E. Whenever possible, designation of such persons or entities should be noted by exhibitor/lessee on the service order request.
- 14. Triumph Expo & Events Inc. shall not be deemed in default if performance of any of the terms and conditions of this agreement is made impossible or impracticable due to any strike, lockout, civil disturbance, war or war-like action, invasion, sabotage, act of God or other cause beyond the control of Triumph.
- 15. TE&E shall not be responsible for any loss, damage or injury caused by fire and exhibitor/lessee is expected to provide its own insurance against such loss, damage, or injury.
- 16. If either party shall bring suit to enforce this agreement and a judgement is entered, the substantially prevailing party shall be entitled to a reasonable sum such as, attorneys' fees, and all costs and expenses in connection with such suit, which sum shall be included in any such judgement or decree.
- 17. This is the entire agreement between the parties with respect to the transactions described in it. There have been and are no covenants, agreements, representations, warranties or restrictions between the parties other than those set forth in this agreement.
- 18. TE&E shall have the right, without notice, to terminate this contract in the event of any breach of any of its terms and conditions.
- 19. Exhibitor/lessee agrees to pay for any damage to or loss of goods, as an insurer, regardless of cause. Such payment for damage or loss of goods shall be in addition to rental/lease charges for same items. Customer also accepts responsibility and will pay for any equipment not available for pick-up and return to TE&E at the conclusion of the event.



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